

MINUTES OF PRE-BID MEETING

Brief Description of Procurement IFB No.	Procurement of OST Tablet Buprenorphine 2 mg SAMS/NACP/BUPNOR/06/2016 dated 28.05.2016
Date and Time of Pre-Bid Meeting	8 th June, 2016 at 14:30 Hrs.
Venue of Pre-Bid Meeting	Strategic Alliance Management Services Pvt. Ltd. B01-B03, Vardhaman Diamond Plaza, Community Centre, D.B. Gupta Road, Paharganj, New Delhi- 110055, India

The following Bidders' Representatives attended the pre-bid meeting:

Sr. No.	Name and Designation	Name of Prospective Bidder/Firm
1.	Mr. Sushil Kumar Sharma, Manager-Operations	M/s Verve Human Care Laboratories, Dehradun
2.	Mr. Pushpak Ranka, Managing Director	M/s Maan Pharmaceuticals Ltd., Mehsana, Gujarat
3.	Mr. B. A. Patil, Director	M/s Rusan Pharma Limited, Mumbai
4.	Mr. Arun Sharma	M/s Hospimax Health Care Pvt. Ltd., Delhi

The following NACO's representative was present in the pre-bid meeting as observer:

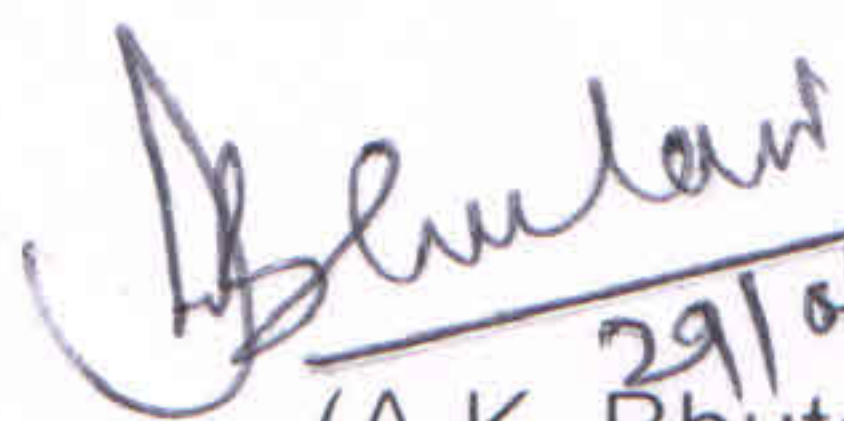
Sr. No.	Name and Designation
1.	Ms. Kim Hauzel, Technical Officer (IDU/OST)

The following SAMS's officials were present in the pre-bid meeting:

Sr. No.	Name and Designation
1.	Mr. Anil K. Bhutani, Team Leader (Procurement)
2.	Mr. Satya P. Verma, General Manager (Procurement)
3.	Mr. Vivek Kumar, Deputy Manager (Procurement)

Proceedings of the pre-bid meeting are as follows;

1. At the outset, General Manager (Procurement), SAMS briefed about purpose of the pre-bid meeting.
2. Thereafter, prospective bidders were requested to put up their queries related to scope and terms and conditions given in the Bidding Document.
3. The queries from prospective bidders were appropriately responded. The representatives were also requested to send their queries in writing through e-mail within 2 days.
4. The responses to queries sought from prospective bidders in writing and those asked during the meeting have been compiled as per **Annexure-A**.
5. The Amendments made in pursuance to ITB Para 10 and 11 of the Bidding Documents are enclosed as **Annexure-B**.


29/06/2016
(A.K. Bhutani)

Team Leader (Procurement)

ANNEXURE-A

CLARIFICATIONS NO. 1 DATED -29.06.2016

Response to requests for clarification / queries received from prospective bidders

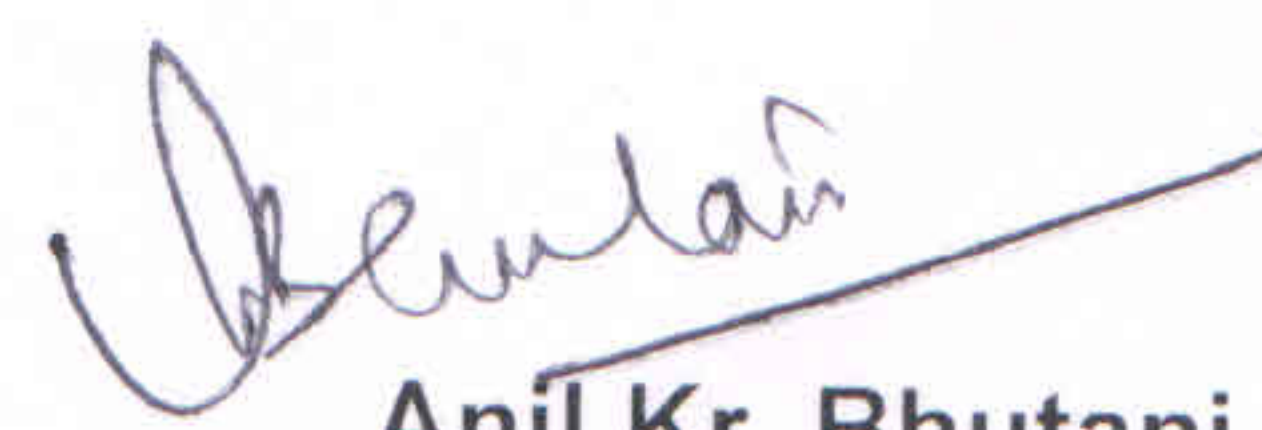
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|---|---------------------------------|
| 1. IFB Reference: | SAMS/NACP/BUPNOR/06/2016 |
| 2. Date of Publication/Notification: | 28/05/2016 |
| 3. Date of Pre-bid meeting: | 08/06/2016 |
| 4. Date of Bid Submission: | 12/07/2016 |

As per provisions given in ITB Para 10 of the Bidding Document and the queries/suggestions sought by the prospective bidders, the following responses are being issued:-

Sl. No.	Clause reference / Page reference	Queries / Clarifications sought	Response
1	Section II: General Conditions of Contract (GCC) No. 8 Performance Security (page no. 40)	GCC 8.1 As per tender terms "successful bidder" have to submit the Performance security of 8 (Eight) percent of the contract value, valid till 60 days after the date of completion of the contractual obligations including warranty i.e. 50 months approx. Additional clause: a) In the event of any amendment issued to the Contract, the Supplier shall, within twenty-one (21) days of issue of the amendment, furnish the corresponding amendment to the Performance Security (as necessary) rendering the same valid in all respects in terms of the Contract, as amended. Requested to please consider the Performance Bid Security as 5% of the Contract Value as the first supply shall be immediate (within 30 days as per schedule of requirement) so our contractual obligation for these supplies should be only 38 months and so on or take four different BG's against each lot of supply. Supplies are to be completed in 370 days.	Kindly refer Sr. No. 1 of the Amendment 1 (8% may be read as 5% of Total Contract Value) for the entire period as per terms of GCC.
2	Section II: General Conditions of Contract (GCC) No. 17 (page no. 46)	With reference of Point No. GCC 17.1, our suggestion for the addition of word GST (Goods & Service Tax) along with Sales Tax/VAT to be payable by SAMS	No change in the Bid document.
3	Section I: Bid Data Sheet- Qualifications of the Bidder ITB Clause 6.3 Sl. No. 6	ITB 6.3 Sl. No. 6 states that "The bidder and the manufacturer whose product is offered by the bidder shall disclose instance of previous past performance of his and the manufacturer whose product is offered by the bidder, that may have resulted into debarment/blacklisting by MOH&FW, GOI,	It is to clarify that if arbitration proceeding is ongoing and the matter is sub-judice in court of law, the bidder can still participate in the bidding in the event the bidder is not

Sl. No.	Clause reference / Page reference	Queries / Clarifications sought	Response
	(Page no. -16)	<p>or any Central Govt. Department or State Government which is still effective on the date of opening of bid. Such debarment/blacklisting which is still effective on the date of opening of bid will make the bidder ineligible to participate in this bidding process. If no debarment/blacklisting has been done against the Bidder, the bidder must provide an undertaking that the bidder and the manufacturer whose product is offered by the bidder is not debarred/blacklisted by MOH&FW, GOI, or any Central Govt. Department or State Government which is still effective on the date of opening of bid. The bidder will also disclose immediately any such debarment/blacklisting which takes place after opening of bid and before issue of NOA, to the purchaser."</p> <p>Please clarify that whether we are eligible to participate for the fresh Buprenorphine tender issued by SAMS as we are in arbitration proceedings with NACO for another tender for the same product. We are currently not blacklisted or debarred by any other government central/state agency.</p>	debarred / blacklisted by MOH&FW, GOI, or any Central Govt. Department or State Government which is still effective on the date of opening of bid.
4	<p>Section I: Bid Data Sheet- Qualifications of the Bidder</p> <p>ITB Clause 6.1.1 (d)</p> <p>(Page no. -13)</p>	<p>ITB 6.1.1 (d) states that Bidders has received a satisfactory GMP inspection certificate in line with the WHO certification scheme on Pharmaceuticals moving in International Commerce from the regulatory authority (RA) in the country of manufacture of the goods [for the factory where the specific pharmaceuticals are manufactured and are being offered for supply] or has been certified by the competent authority of a member country of the Pharmaceuticals Inspection Convention (PIC), and has demonstrated compliance with the above said quality standards during the past one (1) year prior to bid submission.</p> <p>Additional clause: The bidder should submit a copy of valid WHO GMP along with the bid. In case WHO GMP is under renewal then copy of the correspondence with regulatory authority should be submitted. However, copies of valid certificates of WHO GMP must be submitted before issue of NOA.</p> <p>Please clarify WHO COPP Certificate is required along with WHO GMP Certificate. It</p>	It is clarified that the Bidder is required to submit copy of valid COPP along with WHO-GMP Certificate.

Sl. No.	Clause reference / Page reference	Queries / Clarifications sought	Response
		is to mention that WHO GMP pertains to manufacturing plant but COPP Certificate is product specific.	
5	Section VII. Technical Specifications: Part A: Sr. No. 6 (page no. 96)	<p>Part A - technical specifications Sr. No.-6, mentions "The information regarding bioavailability of product should be quoted and probably it may be substantiated by relevant evidences".</p> <p>Please clarify that it is essential or not or remove the "probably" word in the above para, if required.</p>	Response regarding the bioavailability of the product may be provided.



Anil Kr. Bhutani
GM (Procurement) & Team Leader

Ministry of Health & Family Welfare
National AIDS Control Organization
Through

PROCUREMENT AGENT
Strategic Alliance Management Services Pvt. Ltd. (SAMS)
B01-B03, Vardhman Diamond Plaza, Community Centre,
D.B. Gupta Road, Paharganj, New Delhi- 110055

Amendment No. 1

Dated: 29/06/2016

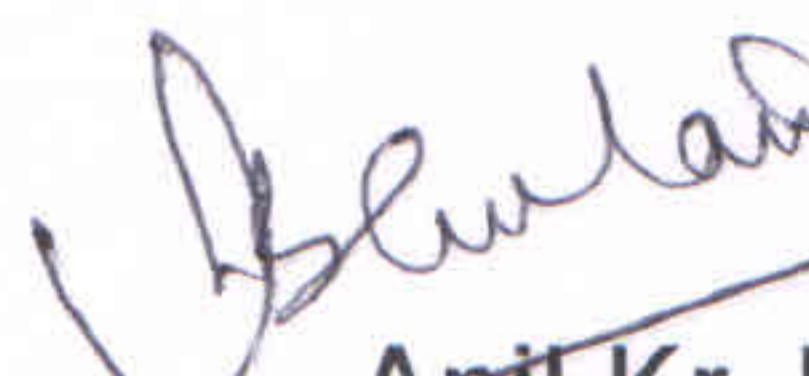
National AIDS Control Programme Phase-IV (NACP-IV)
International Competitive Bidding

- 1) IFB Reference : SAMS/NACP/BUPNOR/06/2016
- 2) Date of Publication/Notification: 28/05/2016
- 3) Date of Pre-bid meeting : 08/06/2016

As per ITB Para No. 11, the following amendments to the bidding document is being made:-

Sl. No.	Clause reference / Page reference	Existing	As amended
1	Section II: General Conditions of Contract (GCC) 8.1 (page no. 40)	Performance security shall be for an amount equal to 8 (Eight) percent of the Contract Price.	Performance security shall be for an amount equal to 5 (Five) percent of the Contract Price.

All other terms and conditions of the Bid Document shall remain unchanged.


Anil Kr. Bhutani
GM (Procurement) & Team Leader